

## WVEMS Fleet Reduction and Replacement Proposal

August 9, 2018

The intent of this proposal is to reduce the WVEMS fleet size and effect a cost savings for maintenance, insurance, fuel, etc.

At present, WVEMS owns and maintains responsibility for seven vehicles:

Year	Make	Model	VIN	Mileage
2001	Chevrolet	Silverado	1GCJC39G71F115898	110,523
2005	Chevrolet	Suburban 2500	3GNGK26G95G250551	112,274
2005	Chevrolet	Suburban 1500	3GNFK16Z25G251211	107,862
2007	Chevrolet	Impala	2G1WB58K779413694	111,051
2003	Ford	Crown Vic	2FAFP71W23X135283	155,180
2005	Ford	Crown Vic	2FAHP71W23X135005	136,390
2008	Ford	Crown Vic	2FAHP71VX8X103561	116,089

Our goal is to reduce the overall fleet by two vehicles, and transfer responsibility for the Silverado pickup truck to the Near Southwest Preparedness Alliance. Thus, our responsibility for vehicles would reduce from seven to four.

The Silverado truck is primarily used by NSPA, and that organization currently pays WVEMS a per-mile fee for its use. The truck was originally purchased by WVEMS but the acquisition cost was offset by usage and on-call fees paid to WVEMS to deploy NSPA's communications trailer, generators, etc. Under the proposed arrangement, NSPA would become responsible for all maintenance costs, fuel, insurance, etc. and WVEMS would pay NSPA a per-mile fee to use it. WVEMS' use of the truck is minimal, as we no longer have assets requiring a truck of that size and capacity to tow. The truck would remain titled to WVEMS and covered under our insurance policies, as WVEMS is the corporate entity for NSPA.

WVEMS currently owns and maintains three Crown Victorias (former police cars), which were generously donated to WVEMS by Roanoke County. We no longer have need for three. Roanoke County has offered us a newer model, for which we will return **all three** of the older ones.

We currently own and maintain two 2005 4x4 Chevrolet Suburbans. One is the large "2500" model with greater towing capacity, and the other is the smaller "1500" model. The 2500 model was funded by an RSAF grant, justified by our need to deploy a large trailer assigned to

the Western 14 EMS Task Force. That trailer is no longer in service, and is being transferred to Pulaski County (REMSI), so the need for a high-capacity tow vehicle is no longer present.

Finally, WVEMS owns and maintains a 2007 Chevrolet Impala sedan. This vehicle is primarily used for local and long-distance travel to meetings, events and for other uses not requiring cargo space. It is felt that two smaller (mid-size) SUVs with improved fuel economy could replace both Suburbans resulting in a further fleet reduction (to a total of four) vehicles for which we have financial responsibility. We would reassign the 2007 Impala to local use, probably placed at the Martinsville office.

### THE PROPOSAL

Dispose of the following by sealed bid sale:

Year	Make	Model	VIN	Mileage	Estimated Private Sale Value
2005	Chevrolet	Suburban 2500	3GNGK26G95G250551	112,274	7,000
2005	Chevrolet	Suburban 1500	3GNFK16Z25G251211	107,862	6,500

Dispose of **THREE** Crown Vics by returning to Roanoke County.

Obtain one newer Crown Vic to be donated by Roanoke County.

Purchase TWO 2019 Chevrolet AWD Traverse mid-size SUVs (fleet package) from Woodall Chevrolet using GM bid assistance discount (\$5,800 each). OEMS has agreed to pay one-half of the cost for these two vehicles. Includes the larger 3.6 I V6 engine and V92 towing package with 5000 lb. capacity.

Qty	Description	Each	Total
2	Chevrolet Traverse AWD 3.6 I V6 MSRP	39,310	78,620
	Less GM Bid Assistance	-5,800	-11,600
	Less Portion Paid by OEMS	-16,755	-33,510
	Less Proceeds from Sale of Surplus Vehicles		-13,500
	Cost to Remove Lettering from Disposed Vehicles		200
	Title Fee	15	30
<b>Total Cost to WVEMS</b>			<b>20,140</b>

**Staff Recommendation:** Allocate up to \$21,000 from the WVEMS Capital Equipment and Vehicle Replacement Fund to implement the proposal described above.